

Enable your business with industry-leading software

MAXIMIZE THE VALUE OF ORACLE INVESTMENTS

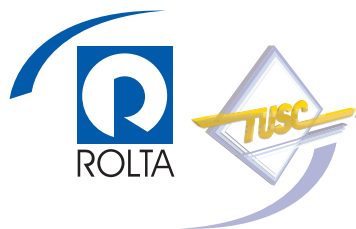
BUSINESS CHALLENGE

Buying software is a significant financial investment—one that's frequently fraught with complex decisions about software components, licensing and terms. And your Oracle software shouldn't just be technically excellent—it should also support and conform to your business needs and goals. After all, if your software doesn't enable and advance your organization's business processes, then your business isn't running as efficiently as it could.

Even if you already own Oracle products, it can be challenging and potentially time-consuming to manage Oracle's software licensing agreements. If you're a parent company or subsidiary, you may have license distribution challenges, which can lead to license shortages. And if you own older license metrics, you may unknowingly be in breach of compliance.

These types of licensing situations all have a direct impact on your Oracle support costs. To save money and ensure compliance, you need to optimize these arrangements, but doing so can be confusing and time-consuming.

With 16 years of experience in Oracle solutions, Rolta TUSC reduces the complexity of purchasing and owning Oracle software for our clients.



ORACLE Platinum Partner

SOLUTION OVERVIEW

Rolta TUSC is a trusted advisor and respected Oracle Certified Advantage Partner authorized to sell Oracle products. Our deep familiarity with Oracle technology allows us to more effectively help you find the Oracle solution that's right for your business. From consulting and competitive pricing through implementation and product maintenance, we provide support throughout the lifecycle of your Oracle products.

And if you already own Oracle products, our Oracle License Review Service delivers a comprehensive analysis of your existing Oracle licensing, support, and pricing configuration. As a neutral third party, we analyze your current licensing solution against your actual software installation to minimize your costs and optimize your software investment.

BENEFITS

By utilizing Rolta TUSC to purchase and/or renew your Oracle technology, you benefit from:

- **Better support for your business**—Enhance business performance with Oracle's industry-leading software and align your licensing agreements with your business needs.
- **Maximized software ROI**—Secure discounts and financing; reduce purchase, operating, and maintenance costs; convert or consolidate old or underutilized licenses.
- **Peace of mind**—Avoid licensing and compliance issues with Rolta TUSC expert guidance.

TESTIMONIALS

"We knew if there was anyone who could answer our questions and work with Oracle Corp. to get us the best pricing structure available that it would be Rolta TUSC. Rolta TUSC's salesperson took the time to understand our business and negotiated the solution that made the most sense for our needs. Thanks to Rolta TUSC, we secured a special discount that saved us a lot of money in licensing fees."

— COO / EVP

"Because of Rolta TUSC, we were able to secure extra discounts and obtain Oracle financing that allowed us to spread out our payments and better maintain our cash flow. We really appreciate this business relationship because Rolta TUSC puts our business interests and objectives first and is able to appropriately communicate them with Oracle Corp."

—CFO

"There are many components that go into Oracle software licensing. Compliance requirements, product capabilities, product compatibility and related costs are just a few of them. Unless you fully understand each, the end result can equate to unnecessary expenditures and a lot of headaches. Rolta TUSC's sales professionals realize that. They are very experienced when it comes to Oracle licensing. Rolta TUSC has saved us a considerable amount of money, as well as lessened the load of headaches in that area. They've been able to propose the appropriate solution, Oracle packages and components for what it is that we want to do. That's the reason we go to Rolta TUSC."

—Director of IT

"Rolta TUSC has been extremely helpful with our Oracle software licensing situation. We had previously experienced some problems over the past several years regarding the licensing and support-renewal process. Rolta TUSC helped us obtain new licenses with a minimum of fuss and did so at the best possible cost. Our Rolta TUSC sales executive also assisted us with consolidating various licenses into one simple annual renewal-support package. Thank you, Rolta TUSC!"

—CIO

SOLUTION DETAILS

Rolta TUSC works closely with your business and functional teams to help you find the right Oracle solution for your business processes and goals. We conform the technology to your business—not vice versa. Throughout a product lifecycle, we work closely with you to maximize the value and reduce the total cost of ownership of the product.

We also assess current Oracle licensing portfolios to help you reduce costs and maintain compliance. This assessment takes into account new licensing approaches and impacts to your annual support payments. We also consider your planned future business solutions, as well as backup, failover, and disaster recovery licensing implications. Our recommendations for licensing alternatives include licensing types, product editions, licensing metrics, and perpetual versus term licenses.

ABOUT US

TUSC has been known as the Oracle Experts for more than 20 years, but Rolta TUSC is so much more than that now! Through the merger of Rolta's IT Consulting Division with the acquisitions of TUSC, WhittmanHart Consulting, and Piocon Technologies, we have gained some of the world's most knowledgeable technology and business experts in enterprise performance management, business intelligence, and CA infrastructure management solutions.

While we have added exciting new capabilities, we remain committed to maintaining our expertise and industry leadership in Oracle E-Business Suite and Oracle Technology. Now more than ever, Rolta TUSC has the expertise and solutions your organization will need to be competitive in our new economy.



FOR MORE INFORMATION

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