

Optimize your business with performance management excellence

MAKE FASTER, SMARTER, MORE CONFIDENT DECISIONS

BUSINESS CHALLENGE

In today's volatile economic climate, where markets are moving quickly and unpredictably, businesses must adapt their traditional performance management practices to successfully compete.

Accurately predicting revenue and performance is a pressing challenge for even the most savvy business leaders today. Traditional planning and forecasting techniques, executed three or four times per year as dictated by the accounting calendar, provide a static, trend-based view of the future that is no longer helpful or realistic. To deliver accurate and timely forecasts, management must uncover and track the business and operational drivers that impact financial performance, allowing them to assess how their business will perform under a range of future conditions. They must always have a finger on the proverbial "pulse" of their organizations.

Similarly, in a market that is increasingly competitive, companies must begin to understand what drives their profitability at a more granular level – whether by product, service, customer and/or market. With this critical insight and the ability to better allocate costs, businesses can make more strategic internal investments in accordance with market changes. They can decide which focus areas to promote and enhance, and conversely, where they may need to cut costs or change strategies.

Unfortunately, gaining insight and ensuring decision accuracy in these areas requires a holistic, integrated view of the business that most companies simply don't have.

To address these challenges, companies need a solution that provides a comprehensive view of the business — one that identifies the right data drivers at the right level of detail, that integrates input from all critical stakeholders, and that provides a framework for measuring and communicating success.

SOLUTION OVERVIEW

Enterprise Performance Management (EPM) Systems support strategic, financial, and operational management processes across a common foundation enabling organizations to become smart, agile, aligned, and better able to optimize enterprise-wide performance.

With 20 years of experience delivering analytic applications that extend visibility into the enterprise and beyond, TUSC's Enterprise Performance Management Group ensures you articulate and seamlessly implement the right EPM strategy for your business. Leveraging a combination of leading EPM solutions as well as proprietary financial templates, driver-based planning models, BI scorecards, and acceleration tools, we help you drive value from a financial, customer and shareholder value perspective.

BENEFITS

By implementing a Rolta TUSC-designed EPM solution, you can expect to:

- **Drive more profitable growth**—Promote visibility, control, and predictability into your company's performance.
- **Gain greater forecasting confidence**—As you accurately set and meet expectations with shareholders, you'll positively impact the bottom line.
- **Improve management decision-making**—With a holistic view of your business, the ability to model scenarios, and insight into profitability and cost drivers, the quality of decision-making dramatically improves.
- **Ensure compliance**—Better support both internal and statutory requirements with automation and transparency into changes.
- **Increase business alignment**—among employees, customers, and shareholders.



TESTIMONIALS

“We were very impressed with Rolta TUSC’s banking and Oracle solutions technical experience. Rolta TUSC helped us develop a complex balance sheet modeling application used across our business lines. The consultants were professional, understood our business requirements, and implemented the solution on time. We would highly recommend the consultants for future engagements”

—Senior Vice President, Corporate Finance

“During my 18 years tenure in IT industry, I have had the opportunity to work with many outside consultants on a wide array of projects. This team by far, was the most knowledgeable, dedicated and flexible. Their depth of expertise was outstanding. The team had specific experts in the suite of Hyperion products. This ensured that the project was using the best of breed technologies for its specific requirements. In addition, on many occasions, I was truly impressed with the team’s relentless dedication to the project goals. The team sacrificed many late nights and weekends to ensure the deadlines were met. Finally, the team was profoundly committed to ensure a smooth transition to internal developers. They conducted many knowledge transfer sessions to ensure we were set up for success upon their departure. They are truly a world class team.”

—Senior Project Manager

ABOUT US

TUSC has been known as the Oracle Experts for more than 20 years, but Rolta TUSC is so much more than that now! Through the merger of Rolta’s IT Consulting Division with the acquisitions of TUSC, WhittmanHart Consulting, and Piocon Technologies, we have gained some of the world’s most knowledgeable technology and business experts in enterprise performance management, business intelligence, and CA infrastructure management solutions.

While we have added exciting new capabilities, we remain committed to maintaining our expertise and industry leadership in Oracle E-Business Suite and Oracle Technology. Now more than ever, Rolta TUSC has the expertise and solutions your organization will need to be competitive in our new economy.

SOLUTION DETAILS

Through the use of enabling technologies, Rolta TUSC helps you address your most critical EPM needs, including:

- **Financial Budgeting and Forecasting**—Through integration of financial and operational planning processes, we help you predict business performance with higher degrees of accuracy and effectively model driver-based business scenarios.
- **Financial Consolidation and Reporting**—These solutions help you accelerate closing cycles, improve compliance, enhance analysis, and empower leaders to make more strategic decisions with improved transparency.
- **Profitability Analysis**—We help you achieve operational excellence by providing real-time insight into specific drivers of cost and profitability. You’ll increase your organization’s visibility at every level and empower users to leverage resources most effectively.
- **Performance Measurement and Management**—These dashboard solutions help you clearly define your strategy and goals, communicate them throughout the organization, and monitor key performance indicators. Embedded tracking capabilities increase accountability for results and help drive culture change.
- **Strategic EPM Roadmaps**—In addition to implementing specific technology solutions, Rolta TUSC consultants can create strategic, multi-year EPM roadmaps based on phased deliverables. These project plans objectively prioritize both critical needs and opportunities for quick wins, allowing you to build momentum and adoption, while maximizing long-term ROI.



FOR MORE INFORMATION

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