

# Can your Hyperion Solutions support the financial paradigm shift?

## INSIGHT INTO YOUR ORGANIZATION'S FINANCIAL READINESS

### BUSINESS CHALLENGE

When it comes to financial management and planning, a paradigm shift is upon us. In an increasingly volatile business climate with global interdependence and rapidly changing macro-economic conditions, traditional financial practices simply aren't good enough. Five-year strategies, detailed annual budgets, and quarterly forecasts cannot provide the near-term visibility and agility that companies need today. An entirely new way of thinking about the fundamentals of financial planning, management and reporting is occurring.

To be successful, companies must change their financial practices to meet the new economic climate. They must become decision-centric rather than accounting-centric. This transition requires shorter forecasting processes, compressed close cycles, and more effective financial reporting. Have you made this critical mind shift? And if so, do you know if your financial solutions can support the needs of your organization as you realize this vision?

Like many companies, you have made a significant investment in Oracle's Hyperion solution stack, and benefited from its financial-based software products. Your technical infrastructure, application footprint, and business process alignment all play critical roles in your ability to tackle the paradigm shift head-on. Are you using Hyperion as effectively as you could be? Can you answer questions such as:

- Have I properly aligned my Hyperion products with the business needs?
- Is there functionality that I haven't utilized and therefore left unexposed?
- Am I effectively handling data management and the flow of information?
- Are my Hyperion Financial Solutions nimble enough to support changing business needs quickly?
- Do I have the proper support channel in place to service my organization?

Like many companies, you may be unable to answer these questions. The good news? Rolta TUSC can help.

### SOLUTION OVERVIEW

An Oracle Certified Advantage Partner, Rolta TUSC consultants can help you quickly assess your current Hyperion environment and make practical recommendations on how to improve efficiency, maximize your ROI and better meet today's paradigm shift while leveraging your existing investment.

Our Hyperion Capability Assessment (HCA) offering includes a review of your existing Hyperion solutions, technology, and controls, as well as the information and processes critical for reporting, predicting and capitalizing on business and economic events.

Over a three-day period, our consultants review existing documentation and facilitate "current state" interviews around six key stratifications: Financial Planning and Forecasting, Financial Consolidation, Reporting & Analysis, IT Management, Data Management, and Process & Controls.

By capturing these results in our proprietary Hyperion Competency Scorecard, Rolta TUSC highlights our findings as prioritized recommendations that ensure you address high-value needs first.

### BENEFITS

By engaging Rolta TUSC to conduct a Hyperion Readiness Assessment, you benefit from:

- **Improved visibility into your current state**—Gain insight into your strengths and weaknesses from both a Hyperion technology and financial process preparedness perspective.
- **Roadmap for change**—Receive a prioritized list of recommendations to ensure best-practice usage of your existing technology in order to better report, predict and capitalize on business and economic events.
- **Ability to leverage existing investments**—Whenever possible, Rolta TUSC consultants strive to leverage your existing technology in recommendations, ensuring you achieve desired results at the least possible cost.



## TESTIMONIALS

“Given the significant investment our organization made in Hyperion, we wanted to ensure that we were leveraging the technology effectively. We felt that our internal support channels were sufficiently equipped to support Hyperion deployments, but recognized that our Hyperion installations would likely have unique requirements. Also we felt that there were opportunities to leverage the technology in ways that weren’t apparent to us. This is where we turned to Rolta TUSC. Rolta TUSC’s ability to assess our current environment and capabilities from a people, process and technology perspective was invaluable. Whether addressing best practices in the application of the Hyperion Suite, assisting us with the alignment of business processes to technology, or the establishment of administrative and data disciplines, Rolta TUSC assisted our organization in ensuring we could meet our service level agreements.”

— *Manager Enterprise Information Management*

## SOLUTION DETAILS

As an Oracle Certified Advantage Partner with extensive Hyperion expertise, Rolta TUSC can help you assess your current Hyperion environment and identify critical steps to improve efficiency, maximize ROI and better meet today’s financial stewardship requirements.

As part of our assessment service scope, Rolta TUSC evaluates your use of the following Hyperion technologies: Hyperion Planning, Hyperion Financial Management, OBIEE, Performance Suite (BI+), Essbase, Pillar, Enterprise, and/or Data Relationship Manager (formerly MDM).

Over a three-day period, our seasoned consultants appraise your systems and supporting processes against industry best practices. We review relevant documentation and interview executive and IT management to uncover critical details around six key stratifications:

- **Financial Planning**—What are your existing planning capabilities? How are your tools configured? How automated are your processes and what insight do you have into the planning process at any given time?
- **Financial Consolidation**—What are your solutions capacities to support the financial close process? Do you have a detailed audit trail of data through the close cycle? What is your organizations capability to support compliancy standards (i.e. Sarbanes Oxley, IFRS)?
- **Reporting & Analysis**—What is your capability to support multiple information consumer types? Are you providing the right information to the right people at the right time in the right format?

- **IT Management**—What level of administrative support does your solution have? Have Service Level Agreements (SLAs) been established between business and IT? Has the financial application support line been clearly defined between IT and business?
- **Data Management**—Do you handle data capture, data integration, data modeling, metadata management, and data delivery effectively? Do you have a good sense of the quality of the data you are reporting?
- **Processes and Controls**— Do you have visibility into the state of your financial business processes? Are security measures being leveraged affectively?

Based on the results of these interviews, observations and our knowledge of best practices, Rolta TUSC consultants identify the most pressing gaps on a five-point scale. We then generate prioritized recommendations to help your organization increase efficiency, improve visibility and speed with which decisions are made. Your final scorecard is weighted against your enterprise priority ranking, ensuring our recommendations address your true business needs.

## ABOUT US

TUSC has been known as the Oracle Experts for more than 20 years, but Rolta TUSC is so much more than that now! Through the merger of Rolta’s IT Consulting Division with the acquisitions of TUSC, WhittmanHart Consulting, and Piocon Technologies, we have gained some of the world’s most knowledgeable technology and business experts in enterprise performance management, business intelligence, and CA infrastructure management solutions.

While we have added exciting new capabilities, we remain committed to maintaining our expertise and industry leadership in Oracle E-Business Suite and Oracle Technology. Now more than ever, Rolta TUSC has the expertise and solutions your organization will need to be competitive in our new economy.



## FOR MORE INFORMATION

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