

Providing actionable insight from data locked in ERP systems

BEAT THE “ERP BLUES”

BUSINESS CHALLENGE

If your organization has recently implemented an enterprise resource planning (ERP) system, you may be experiencing a variety of emotions from excitement to relief. Perhaps surprisingly, disappointment may also be in that mix. Many companies that neglect to incorporate business intelligence (BI) into their overall solution find their resulting functionality painfully incomplete. Although business processes are being recorded and accounting functions may be taking place with newfound ease, executives and management still lack insight into how the business is actually performing. The unfortunate result? The “ERP blues.”

Consider standard financial reports, designed to providing specific information to financial experts. These reports provide little usefulness for executives and operational managers who are seeking answers to critical business questions such as:

- Who are my most profitable customers?
- What are my most profitable products and channels?
- Do I have any issues with employee turnover and retention?
- Where can I leverage enterprise-wide volume spending with my suppliers for greater discounts?
- What are my optimum up-sell and cross-sell opportunities within existing accounts?

Executives and line-of-business users need high-level, ongoing visibility into critical data to answer these questions and ensure rapid, accurate decision-making in the midst of a turbulent economy. ERP alone isn't enough to make that vision a reality. Today's executives and managers need the rapid, role-based insight that only business intelligence can deliver.



SOLUTION OVERVIEW

With 15 years of business intelligence expertise, Piocon recently joined forces with Rolta TUSC, creating an unrivaled technology consulting firm. Our knowledgeable consultants help your organization drive real-time, actionable business insight from your ERP and other business-critical systems, ensuring effective decision making.

Our consultants leverage Oracle Business Intelligence Applications, a comprehensive suite of pre-built analytic solutions that deliver role-based intelligence for virtually anyone in the organization, including financial, supply chain, human resources and sales executives. Each of these applications includes pre-built data warehouses, ETL programs, and data models, greatly reducing the effort of implementation compared to building from scratch.

Rolta TUSC provides the configuration and implementation expertise you need to support the unique data needs and requirements of your business and ensure a complete solution.

BENEFITS

By implementing Oracle BI Applications with Rolta TUSC, you can drive actionable, fact-based insight from a range of data sources, enabling business users to address critical business issues. Users can:

- Identify your most profitable customers, products, and channels, and understand profitability drivers across the enterprise
- Gain insight into direct and indirect spending and opportunities to consolidate spending and reduce costs
- Improve cash flow by staying on top of critical accounts receivable and daily sales outstanding
- Identify up-sell and cross-sell opportunities within existing accounts

SOLUTION DETAILS

Rolta TUSC enables your organization to deliver actionable insight to your line-of-business users accurately, rapidly and cost-effectively. We combine Oracle's proven suite of Business Intelligence Applications with our implementation and customization expertise for a total solution.

Oracle Business Intelligence Applications span every function within your enterprise and include solutions for:

- Financial Analytics,
- Human Resources Analytics
- Procurement & Spend Analytics
- Supply Chain & Order Management Analytics
- Sales Analytics
- Service Analytics
- Contact Center Analytics
- Marketing Analytics
- Business Indicators

Each application is hot-pluggable into the Oracle BI Foundation platform and includes the following key components, which significantly reduce the level of effort compared to building applications from scratch:

- **Pre-built data warehouse** with multiple, inter-related star-schemas all sharing a common set of conformed dimensions
- **Pre-built ETL programs** to extract data from more than 3,000 operational tables and load it into the data warehouse. Data can be sourced from SAP, PeopleSoft, Oracle E-Business Suite and other systems
- **Pre-mapped metadata**, including embedded best-practice calculations and aggregations
- **Ready-to-go presentation layer**, pulling from a best-practices library of more than 350 pre-built metrics, intelligent dashboards, reports and alerts. Your business users gain the at-a-glance insight they need to take appropriate action



Based on industry and functional area best practices, these applications will address a significant portion of your BI needs. However, to align the BI applications with your strategic business goals and support your required metrics, some level of customization is typically required. Rolta TUSC provides value-add configuration and implementation services, tailoring the applications for a perfect fit. Not only can we support customization for your ERP flex-fields and presentation needs, our consultants can also incorporate additional data sources and enable you to drive action directly out of your BI applications into operational systems. You end up with the best of both worlds — BI applications that leverage best practices and enable rapid implementation, all while being easily customized and extended to meet your unique business needs.

Don't let the ERP blues reign. Rolta TUSC and Oracle are ready to deliver the critical insight you need to empower users across your business today.

ABOUT US

Rolta TUSC is an experienced and knowledgeable IT partner that provides assessment, implementation, and ongoing support services for mission-critical IT and business systems. In 2008, we underwent several acquisitions and a consolidation of our Oracle and Business consulting practices, forming a cohesive quilt of services for the challenging times ahead. With more than twenty years of experience creating and optimizing large-scale IT applications and infrastructure, Rolta TUSC has the proven expertise required to help clients achieve their business goals through technology. Rolta TUSC has been a recipient of seven Titan Awards over the last eight years.

FOR MORE INFORMATION

Toll-Free: 800.755.8872

Web: www.tusc.com/bi

Email: bi@tusc.com